

## **NewGen Strategies & Solutions**

### **Senior Consultant – Energy Practice**

NewGen Strategies and Solutions LLC (NewGen), provides financial, engineering economics, and management consulting services to both public and private sector water, wastewater, electric, and natural gas utilities, regional planning agencies, utility commissions, state and federal agencies, law firms and financial institutions. Typical services provided by NewGen include, but are not limited to, retail and wholesale utility rate studies, planning studies, utility asset valuations and appraisals, depreciation studies, financial modeling, economic impact and end-user analyses, feasibility studies, sustainability services, strategy and stakeholder services, utility operations and organization, due diligence, contract development and negotiation, and litigation support services before regulatory agencies.

NewGen is a small firm of 40 plus employees with a breadth and expertise that allows them to be responsive to client needs and offers employees direct exposure to utility industry experts and senior management. The firm has grown significantly since its inception in 2012 and recently completed the acquisition of MFSG, a water and wastewater consulting firm in Maryland. The firm offers a collegial and collaborative culture that embraces teamwork and entrepreneurial contributions to projects and the strategic direction of the firm. NewGen's leadership believes employee development through training, mentoring and project exposure is key to delivering high quality consulting services through motivated teams.

#### **Strategy and Core Values**

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NewGen is an LLC and has currently has eight owners and is managed by a 5-member Board of Directors. The firm regularly conducts internal strategic planning and is embarking on a multi-year growth strategy. Essential elements of our core values include entrepreneurship and exercising initiative. NewGen employees and owners are expected to make an impact, foster innovation, expect quality, cultivate community and be THE trusted advisor to our clients.

#### **Job Description**

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NewGen is currently hiring for a Senior Consultant position in our Energy Practice. The duties of this position include, but are not limited to:

- Project Management and prosecution of work including the effective use of NewGen technical and support resources
- Technical expertise in electric utility economics, advisory or other relevant areas
- Heavy client interaction and client development
- Performance of basic to advanced financial analysis and preparation of financial models with user-friendly dashboards to improve flexibility in decision making addressing our client's most challenging problems
- Performance of industry and/or project specific research
- Preparing and delivering reports, memoranda, and/or presentations summarizing data analysis and results

- Participation in firm marketing efforts including proposal development, general business development and conference presentations
- This position is a full-time position with benefits including holidays, personal time off and a retirement program. The workload will vary based on project requirements. Some overtime and travel may be required.

### Required Skills

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- Candidate must be team oriented and demonstrate proven analytical skills in the areas of engineering economics, financial planning, and utility accounting with the ability to work effectively with people at all levels in the organization;
- Proven record of leadership in a work setting
- Excellent written and verbal communication skills
- Prior experience as an expert witness is a plus
- Proficiency with the Microsoft Office Suite of Products (Word, Excel, PowerPoint, Outlook) a plus

### Web Links

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Main Web Site - <https://www.newgenstrategies.net/>

Markets - <https://www.newgenstrategies.net/markets>

Insights - <https://www.newgenstrategies.net/insights>

Services - <https://www.newgenstrategies.net/services>

### Education

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- Undergraduate. Master's or PHD degree in Accounting, Business, Economics, or Engineering or related fields
- Minimum of 10 years prior work experience preferred

### Locations

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NewGen generally offers Senior Consultants the option of choosing primary offices in Lakewood, Colorado; Nashville Tennessee; and Austin, Texas. NewGen will provide relocation assistance for qualifying candidates.

Full-time NewGen employees are eligible to participate in the employee benefits program. Benefits include PTO and five recognized holidays; health insurance; 100%-paid ADD, life, and Short-Term Disability insurances; and a 401(k) profit sharing plan. Those who qualify for profit sharing receive a 100% match of salary deferral up to 3% of compensation plus 50% of salary deferrals up to the next 2% of plan compensation.

Healthcare coverage is provided with intent to cover 100% for employees and 50% for dependents and additional plan options to better address specialized healthcare needs of the employee. Healthcare plans include three Anthem Blue Cross and Blue Shield options. Dental and vision coverage is also 100% covered for employees.